

»Maybe tomorrow home appliances are designed by our consumers.«

**Sebastian**

User Experience



## Tomorrow is our home.

See how easy it is to explore new ideas at BSH Home Appliances Group: As a leading manufacturer of home appliances, we improve people's quality of life by thinking in solutions. With our global brands Bosch, Siemens, Gaggenau and Neff as well as our local brands, we explore innovative technologies from voice recognition to artificial intelligence. As we utilize these to create new user experiences, we think, prototype, build – and keep on learning. Join us now and give your career a home.

## Sales Representative Kitchen Retail (m/f/d)

BSHP Electrodomésticos, Sociedade Unipessoal, Lda. | Full time | Aveiro, Coimbra, Viseu or Porto / Full-time Lisbon

### YOUR RESPONSIBILITIES

We are seeking an enthusiastic and results-driven Sales Representative to join our team in the kitchen retail sector. Do you want to make a significant contribution shaping our future? Then you have come to the right place! Exciting and varied tasks await you, including

- / Manage a portfolio of Customers in the Kitchen channel, implementing our best technologies and solutions;
- / Identify and execute opportunities aligned with the commercial and brand's strategy;
- / Develop relationships with commercial partners, earning their trust and loyalty.

### YOUR BENEFITS

- / Opportunity to join a solid company, earning remuneration and benefits compatible with the responsibilities;
- / Work with a experienced team, fun and motivated individuals;
- / Opportunity to learn more by interacting with dynamic teams at different levels of experience and expertise across the company.

### YOUR PROFILE

- / Good communication and negotiation skills, facilitating interpersonal relationships and teamwork;
- / Strong experience in negotiation and sales, minimum of 3 years of experience, preferably in the home appliances or kitchen retail sector;
- / Fluent in English; Analytical capacity in business execution and development;
- / Proactive and dynamic profile with a focus on solving problems;
- / Objective-oriented and focused on business development in both the short and long term;

### FURTHER INFORMATION

Please visit [bsh-group.com/career](https://bsh-group.com/career). We would love to welcome you in our team!

Your application will also be forwarded to individual employees of the following company for the purpose of filling the position: BSHP Electrodomésticos, Lda (Portugal).

Find a new home for your professional ambitions:

Apply online now

Home appliances under the brands:

