

»Maybe tomorrow robots will help us develop new skills.«

Dominik

Factory Cooking Production Setting



Tomorrow is our home.

Start at BSH Home Appliances Group if you believe in delivering quality: As a leading manufacturer of home appliances and solutions, we can rely on our employees who do their best. With our global brands Bosch, Siemens, Gaggenau and Neff as well as our local brands, we fully trust in their excellent work. In return, they know we will give them the chance to extend their skills and grow. Join us now and give your career a home.

Area Manager - Sales (Delhi)

BSH Household Appliances Manufacturing Private Limited | Full time |
Delhi

YOUR RESPONSIBILITIES

The Area Sales Manager is responsible for managing sales operations and driving revenue growth within a designated geographic area. .

- / Primary Sales
- / Secondary Sales
- / Sell In
- / Sell Out Operations
- / TSR Management

YOUR BENEFITS

- / GMC
- / GTLI

YOUR PROFILE

- / Develop and execute sales strategies to achieve area sales targets and maximize revenue.
- / Manage and expand relationships with key customers and business partners in the assigned area.
- / Identify new business opportunities and markets within the territory.
- / Prepare and present regular sales reports, forecasts, and market analysis to senior management.
- / Conduct regular field visits to key accounts and distributors to strengthen partnerships.

FURTHER INFORMATION

Please visit bsh-group.com/career. We would love to welcome you in our team!

Find a new home for your professional ambitions:

Apply online now

Home appliances under the brands:

