

»Maybe tomorrow diversity will empower us to pioneer solutions.«

**Robin**

Supply Chain Europe



## Tomorrow is our home.

Find out how you can enjoy, grow and perform at BSH Home Appliances Group: As a leading manufacturer of home appliances and solutions, we encourage commitment and open-mindedness among our employees. With our global brands Bosch, Siemens, Gaggenau and Neff as well as our local brands, our focus truly is on innovation. And that doesn't just apply to our products and services, but also drives the way in which we cooperate, exchange ideas and organize our teams. Everyone is invited to make their individual contribution to our overall success. Join us now and give your career a home.

## D2C Offline Sales Manager

BSH Home Appliances Holding LLC | Full time |  
Cairo

### YOUR RESPONSIBILITIES

Responsible for the daily management and optimization of assortment, prices, promotions and availability for the assigned BSH products, accessories, cleaning products, parts, subscriptions and salable services in all BSH Shops (including market places, physical stores, direct replacement service).

- / Partly responsible for P&L for the assigned D2C channels.
- / Daily management and optimization of assortment, prices, promotions and availability for the assigned categories and B2C channels.
- / Provide input, align and discuss results with Category Management and Product Management MDA/SDA.

### YOUR BENEFITS

- / Competitive package.
- / Medical and social insurance.
- / Working from home policy.

### YOUR PROFILE

- / Educated to degree standard
- / At least 5 years of relevant work experience in a similar position, preferably in a B2C eCommerce organization with a focus on consumer goods.
- / Relevant market knowledge and strategic insight; the direction with conviction for your channels and categories.
- / Demonstrated track record in stimulating commercial growth (online & offline).
- / Excellent knowledge of Excel (incl. Excel Analytics), Power BI, SAP, Word and PowerPoint.

### FURTHER INFORMATION

Please visit [bsh-group.com/career](https://bsh-group.com/career). We would love to welcome you in our team!

Find a new home for your professional ambitions:

Apply online now

### BSH IS AN EQUAL OPPORTUNITY EMPLOYER

At BSH, diversity and inclusion are core values that shape our corporate culture. We appreciate everyone's uniqueness and see the diversity of our employees as key to our success. Regardless of gender, origin, religion, disability, or age, we wholeheartedly welcome every single application.

Home appliances under the brands:

