

»Maybe tomorrow robots will help us develop new skills.«

Dominik

Factory Cooking Production Setting



Tomorrow is our home.

Start at BSH Home Appliances Group if you believe in delivering quality: As a leading manufacturer of home appliances and solutions, we can rely on our employees who do their best. With our global brands Bosch, Siemens, Gaggenau and Neff as well as our local brands, we fully trust in their excellent work. In return, they know we will give them the chance to extend their skills and grow. Join us now and give your career a home.

Senior Manager – Price Steering

BSH Household Appliances Manufacturing Private Limited | Full time / Part time |

Mumbai - HO

YOUR RESPONSIBILITIES

Central pricing authority and profit guardian in a highly competitive, promotion-heavy industry with complex multi-channel distribution.

- / Carry CM1 / contribution margin responsibility for India ,stretching yearly CM1 targets and deliver sustainable +3-8 pp improvement
- / Continuously optimize CM1, reduction of unjustified discounts, range & mix steering
- / Design and drive the quarterly off-invoice pricing target deployment and execution.
- / Develop and enforce pricing guardrails, approval matrices and exception governance
- / Lead cross-functional Price Steering Council and act as an escalation point for high-value deals and strategic promotions

YOUR BENEFITS

- / Medical Insurance

YOUR PROFILE

- / 7-10 years in pricing, revenue growth management, trade terms controlling or commercial finance – ideally gained in FMCD

FURTHER INFORMATION

Please visit bsh-group.com/career. We would love to welcome you in our team!

Find a new home for your professional ambitions:

[Apply online now](#)

BSH IS AN EQUAL OPPORTUNITY EMPLOYER

At BSH, diversity and inclusion are core values that shape our corporate culture. We appreciate everyone's uniqueness and see the diversity of our employees as key to our success. Regardless of gender, origin, religion, sexual orientation, disability, or age, we wholeheartedly welcome every single application.

Home appliances under the brands:

