

»Maybe tomorrow robots will help us develop new skills.«

Dominik

Factory Cooking Production Setting



Tomorrow is our home.

Start at BSH Home Appliances Group if you believe in delivering quality: As a leading manufacturer of home appliances and solutions, we can rely on our employees who do their best. With our global brands Bosch, Siemens, Gaggenau and Neff as well as our local brands, we fully trust in their excellent work. In return, they know we will give them the chance to extend their skills and grow. Join us now and give your career a home.

Channel Sales Manager

BSH Household Appliances Manufacturing Private Limited | Full time | Channel Sales Manager

Mumbai - HO

YOUR RESPONSIBILITIES

Drive channel sales (volume & value), ensure collections, support scheme execution and stock availability.

- / Achieve sales targets
- / Monthly business reviews with trade partners
- / Manage debtors / collections per BSH policy
- / Execute/promote schemes, drive sell-out and brand visibility

YOUR BENEFITS

- / GMC/GTL

YOUR PROFILE

- / Channel/retail knowledge, product awareness
- / Customer relationship & negotiation skills
- / Reporting, forecasting & basic analytics
- / Communication, initiative, results orientation

FURTHER INFORMATION

Please visit bsh-group.com/career. We would love to welcome you in our team!

Find a new home for your professional ambitions:

[Apply online now](#)

BSH IS AN EQUAL OPPORTUNITY EMPLOYER

At BSH, diversity and inclusion are core values that shape our corporate culture. We appreciate everyone's uniqueness and see the diversity of our employees as key to our success. Regardless of gender, origin, religion, sexual orientation, disability, or age, we wholeheartedly welcome every single application.

Home appliances under the brands:

