

»Maybe tomorrow robots will help us develop new skills.«

**Dominik**

Factory Cooking Production Setting



## Tomorrow is our home.

Start at BSH Home Appliances Group if you believe in delivering quality: As a leading manufacturer of home appliances and solutions, we can rely on our employees who do their best. With our global brands Bosch, Siemens, Gaggenau and Neff as well as our local brands, we fully trust in their excellent work. In return, they know we will give them the chance to extend their skills and grow. Join us now and give your career a home.

## Cluster Manager

BSH Household Appliances Manufacturing Private Limited | Full time | Cluster Sales Manager  
Chennai

### YOUR RESPONSIBILITIES

To align the entire team towards the goal of the organization adhering to the policies and processes.

- / Formulate strategies in line with organizational goal & guide the team to execute the strategies for achieving business plan.
- / Planning and forecasting the road map for achieving the said target through the right channels and product mix.
- / To ensure channel hygiene and monitor proper product mixes are generated to increase the profitability.
- / To provide feedback to the category heads on regular basis on the competition market, schemes.
- / performance/potential - To equip the team with product and behavioral training to develop their competencies.

### YOUR BENEFITS

- / GMC
- / GTLI

### YOUR PROFILE

- / PG/MBA
- / 15-20 years of experience in Channel sales management and business analytics.

### FURTHER INFORMATION

Please visit [bsh-group.com/career](https://bsh-group.com/career). We would love to welcome you in our team!

Find a new home for your professional ambitions:

[Apply online now](#)

### BSH IS AN EQUAL OPPORTUNITY EMPLOYER

At BSH, diversity and inclusion are core values that shape our corporate culture. We appreciate everyone's uniqueness and see the diversity of our employees as key to our success. Regardless of gender, origin, religion, sexual orientation, disability, or age, we wholeheartedly welcome every single application.

Home appliances under the brands:

