

»Maybe tomorrow robots will help us develop new skills.«

Dominik

Factory Cooking Production Setting



Tomorrow is our home.

Start at BSH Home Appliances Group if you believe in delivering quality: As a leading manufacturer of home appliances and solutions, we can rely on our employees who do their best. With our global brands Bosch, Siemens, Gaggenau and Neff as well as our local brands, we fully trust in their excellent work. In return, they know we will give them the chance to extend their skills and grow. Join us now and give your career a home.

Cluster Manager - Projects and Institutions

BSH Household Appliances Manufacturing Private Limited | Full time | Cluster Manager

Delhi

YOUR RESPONSIBILITIES

This role blends retail excellence with strategic engagement across builders, government platforms and institutional clients.

- / Strong knowledge of B2B business – CSD, CPC, GeM, Diwali gifting & Corporate Trade and consumer schemes.
- / Idea about multilocation delivery patterns / logistic freight calculations.
- / CSD channel partners awareness. B2B channel partner appointment.
- / Consumer schemes in industries – Cement, Paints, Iron & Steel, FMCG, Liquor etc
- / Basic awareness of GeM business (Govt. E market place) – Cataloging, Authorization etc

YOUR BENEFITS

- / GTLI
- / GMC

YOUR PROFILE

- / Minimum 10 - 15 years in handling Retail Dealers, real estate project customers like DLF, M3M, Godrej, Whiteland, Central park
- / Deep understanding of North markets; East exposure preferred

FURTHER INFORMATION

Please visit bsh-group.com/career. We would love to welcome you in our team!

Find a new home for your professional ambitions:

[Apply online now](#)

BSH IS AN EQUAL OPPORTUNITY EMPLOYER

At BSH, diversity and inclusion are core values that shape our corporate culture. We appreciate everyone's uniqueness and see the diversity of our employees as key to our success. Regardless of gender, origin, religion, sexual orientation, disability, or age, we wholeheartedly welcome every single application.

Home appliances under the brands:

