

»Maybe tomorrow robots will help us develop new skills.«

**Dominik**

Factory Cooking Production Setting



## Tomorrow is our home.

Start at BSH Home Appliances Group if you believe in delivering quality: As a leading manufacturer of home appliances and solutions, we can rely on our employees who do their best. With our global brands Bosch, Siemens, Gaggenau and Neff as well as our local brands, we fully trust in their excellent work. In return, they know we will give them the chance to extend their skills and grow. Join us now and give your career a home.

## Sr. Manager - Service Business (AMC & Extended Warranty)

BSH Household Appliances Manufacturing Private Limited | Full time | Sr. Manager - Service Business (AMC & Extended Warranty)

Mumbai - HO

### YOUR RESPONSIBILITIES

This role is responsible for driving growth of AMC and Extended Warranty business, with full ownership of revenue

- / Revenue Ownership & Target Achievement:
- / Own and deliver AMC & Extended Warranty revenue targets (monthly / quarterly / annual).
- / Drive attach rate, conversion rate and renewal growth aggressively across regions.
- / Ensure consistent achievement of stretch targets with clear action plans and reviews.
- / Identify and capitalize on every customer touchpoint for upselling and cross-selling

### YOUR BENEFITS

- / GTLI
- / GMC

### YOUR PROFILE

- / Bachelor's degree in business, Marketing, Engineering or related field.
- / 08-12 years of hardcore sales experience, preferably in AMC / Extended Warranty / Service Sales.

### FURTHER INFORMATION

Please visit [bsh-group.com/career](https://bsh-group.com/career). We would love to welcome you in our team!

Find a new home for your professional ambitions:

[Apply online now](#)

### BSH IS AN EQUAL OPPORTUNITY EMPLOYER

At BSH, diversity and inclusion are core values that shape our corporate culture. We appreciate everyone's uniqueness and see the diversity of our employees as key to our success. Regardless of gender, origin, religion, sexual orientation, disability, or age, we wholeheartedly welcome every single application.

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Home appliances under the brands:

